

Dr. Mikhail Kouliavtsev
Professor

CURRICULUM VITAE
Five Year Data as of December 31, 2018
With Historical Education
And Professional Employment

PROFESSIONAL ADDRESS

Stephen F. Austin State University
Economics and Finance
BUSI - R.E. McGee Business 303A
Nacogdoches, TX 75962
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EDUCATION

PHD, 2003.
Institution: Temple University
Specialization/Major: Economics
Dissertation: Antimerger Relief: Theory and Evidence

MA, 2000.
Institution: Temple University
Specialization/Major: Economics

BA, 1998.
Institution: Lyon College
Specialization/Major: Economics and Mathematics

HONORS & AWARDS

Teaching Innovation Award, May 6, 2016
Rusche College of Business

PROFESSIONAL EMPLOYMENT

Professor
Stephen F. Austin State University, September 1, 2014 - Present
Position Description:
Was a professor

Associate Professor
Stephen F. Austin State University, September 26, 2009 - August 31, 2014
Position Description:
Professor-ed

Assistant Professor
Stephen F. Austin State University, September 1, 2007 - September 25, 2009

Assistant Professor

Philadelphia University, September 1, 2003 - June 1, 2007

TEACHING & RESEARCH INTERESTS

Teaching Interests:

Microeconomics, Macroeconomics, Industrial Organization, Statistics/Econometrics

Research Interests:

Applied Microeconomics, Industrial Organization, Antitrust Policy, International Trade

LICENSURES & CERTIFICATIONS

Certified Online Instructor, SFASU OIT, Local. (May 2009 - Present).

Online Instructor certification through OIT

PUBLICATIONS

Kouliavtsev, M., Datta, A. Economic Geography, Home Market and Vertical Linkages Effects: Evidence from U.S. Apparel Trade. *Applied Economics*.

Kouliavtsev, M., Datta, A. The End of the Multi-fiber Arrangement and the Pattern of US Apparel Trade: A Gravity Model Analysis. *Journal of Economic Studies*.

Kouliavtsev, M., Kosovich, S., Elseth, L. (2015). College Faculty's Labor Supply Elasticity: Estimates Using Summer Teaching Stipends. *Journal of Economics and Economic Education Research*, 16(2).

Abstract: In this paper, we attempt to measure the impact of a significant – and likely permanent – wage cut on university faculty's labor supply decisions. Using data from a mid-size public university in Texas, we investigate how individual faculty respond to a cut in summer compensation (i.e., the percourse stipend for teaching summer classes). We find that the average (across faculty) reduction in the stipend was 26 percent, while the reduction in an average faculty's overall annual income (salary plus summer stipend) was only 3 percent. We find that the income effect of a cut in compensation dominates the substitution effect, as faculty in general chose to teach more. We also calculate the resulting elasticity of the supply of summer teaching with respect to the stipend for every individual faculty in our data; while the values range from about 14 to 19.4, the average elasticity is negative and small in magnitude, suggesting that even a substantial cut in summer stipends causes only a small decrease in courses taught.

CONFERENCE PRESENTATIONS

Kouliavtsev, M. (Presenter & Author), Scanlan, M. (Author Only), Kosovich, S. (Author Only), NEDCO Board meeting, "Economic Impact of SFA on Nacogdoches Economy", NEDCO, Nacogdoches, TX. (May 11, 2017).

Abstract: We estimate the total annual economic impact of SFA on Nacogdoches County to be approximately \$335 million. Although the university employs approximately 1700 faculty and staff, we estimate the overall impact on employment to Nacogdoches at more than 4000 total employees. These additional employees result from the indirect/induced spending from SFA students, employees, and visitors.

We also estimate the additional impact of 1,000 more residential undergraduate students to be between \$16.6 and \$19.9 million. This impact depends upon how the additional revenue is spent, as well as programs in which students enroll.

Kouliavtsev, M. (Presenter & Author), Datta, A. (Presenter & Author), Eastern Economic Association Annual Meeting, "Economic Geography of US Apparel Trade: Scale Economies and Vertical Linkages", Eastern Economic Association, Boston, MA. (March 8, 2014).
Abstract: The phasing out and the ultimate expiration of quotas removes a single major distorting factor in the economic geography and trade in textile and apparel products. The resulting realignment of trade provides a unique opportunity to test the significance of increasing returns to scale and vertical linkage hypothesis predicted by new trade theories and economic geography models, along with the traditional comparative advantage and distance arguments. Our empirical results show that low wages remain a significant determinant of US apparel imports – providing support for comparative advantage. Imports from quota constrained country-product pairs show a significant increase following the elimination of quotas. The estimate increased from an average of 2.98 between 1995 and 2003 to 3.86 between 2004 and 2007. The estimate shows the biggest jump in 2004 to 4.22. We test for scale economies using two different measures: the relative GDP of exporting country i to the US and the exporting country's share of world apparel production. We find that scale economies are significant in both specifications. Moreover scale economies become increasingly important as quotas are phased out and finally terminated. Backward linkages for the apparel industry is measured by country i 's share of world textile production. Evidence for the backward linkages is less clear. Finally, Asia shows the biggest gains from the elimination of quotas, followed by the Caribbean Basin countries. The net losers are Africa, Western Europe and Oceania. Surprisingly, Latin American and NAFTA (Mexico and Canada) show insignificant results along with Eastern Europe.

Kouliavtsev, M. (Presenter & Author), Kosovitch, S. (Author Only), Eastern Economic Association Annual Meeting, "Labor Supply Among College Faculty: Estimates Using Conditional Logit", Eastern Economic Association, Boston, MA. (March 8, 2014).
Abstract: In this paper, we attempt to measure the impact of a significant – and likely permanent – wage cut on university faculty's labor supply decisions. Using data from a mid-size public university in the US, we investigate how individual faculty respond to a cut in summer compensation (i.e., per-course stipend for teaching summer classes). We find that the average (across faculty) reduction in the stipend was 26 percent, while the reduction in an average faculty's overall annual income (salary plus summer stipend) was about 3 percent. We find that, in aggregate, the income effect of a cut in compensation dominates the substitution effect, as the total number of courses taught remained virtually unchanged.
We also calculate the resulting elasticity of the supply of summer teaching with respect to the stipend for every individual faculty in our data; while the values range from about -28 to 39, the average elasticity is negative and small in magnitude, suggesting that even a substantial cut in summer stipends causes only a small decrease in courses taught.
We also model and estimate the decision to teach more, less, or the same amount before and after the wage change using a conditional logit approach. Our results point to a substantial substitution effect associated with the cut in compensation.

Kouliavtsev, M. (Presenter & Author), Datta, A. (Presenter & Author), American Economic Association Annual Meeting, "Quota Expiration and the Geography of United States Textile & Apparel Imports: The Scale Economies and Vertical Integration", American Economic Association, Philadelphia, PA. (January 3, 2014).
Abstract: The phasing out and the ultimate expiration of quotas removes a single major distorting factor in the economic geography and trade in textile and apparel products. The resulting realignment of trade provides a unique opportunity to test the significance of increasing returns to scale and vertical linkage hypothesis predicted by new trade theories and economic geography models, along with the traditional comparative advantage and distance arguments. Our empirical results show that low wages remain a significant determinant of US apparel imports – providing support for comparative advantage. Imports from quota constrained country-product pairs show a significant increase following the elimination of quotas. The estimate increased from an average of 2.98 between 1995 and 2003 to 3.86 between 2004 and 2007. The estimate shows the biggest jump in 2004 to 4.22. We test for scale economies using two different measures: the relative GDP of exporting country i to the US and the exporting country's share of world apparel production. We

find that scale economies are significant in both specifications. Moreover scale economies become increasingly important as quotas are phased out and finally terminated. Backward linkages for the apparel industry is measured by country i's share of world textile production. Evidence for the backward linkages is less clear. Finally, Asia shows the biggest gains from the elimination of quotas, followed by the Caribbean Basin countries. The net losers are Africa, Western Europe and Oceania. Surprisingly, Latin American and NAFTA (Mexico and Canada) show insignificant results along with Eastern Europe.

MEDIA CONTRIBUTIONS

Internet, WalletHub. (March 19, 2018).

Article on the Federal Reserve rate hikes for 2018, where I was asked to contribute as part of the panel of experts.

Newspaper, SFA Pine Log. (August 12, 2017).

Interview about the study abroad program at SFA and Rusche College of Business trip to Hong Kong in May, 2017

PROFESSIONAL MEMBERSHIPS

Academy for Economics and Economic Education, (November 2012 - Present).

Eastern Economics Association, (October 1, 2003 - Present).

CONTRACTS, GRANTS, & SPONSORED RESEARCH

Kouliavtsev, M. (Principal), Scanlan, M. (Co-Principal), Kosovich, S. (Co-Principal), "Analysis of Economic Impact of SFA", Funded, Sponsored by NEDCO, Local, \$1,500.00. (January 20, 2017 - May 11, 2017).

We estimate the total annual economic impact of SFA on Nacogdoches County to be approximately \$335 million. Although the university employs approximately 1700 faculty and staff, we estimate the overall impact on employment to Nacogdoches at more than 4000 total employees. These additional employees result from the indirect/induced spending from SFA students, employees, and visitors.

We also estimate the additional impact of 1,000 more residential undergraduate students to be between \$16.6 and \$19.9 million. This impact depends upon how the additional revenue is spent, as well as programs in which students enroll.

Economic Impact study of SFA's contribution to the Nacogdoches economy.

Kouliavtsev, M. (Co-Principal), "Economic Geography of US Imports: Effects of Quota Removal, Trade Agreements and Distance", Not Funded, Sponsored by National Science Foundation, Federal, \$115,253.00. (April 1, 2012 - March 1, 2014).

CONSULTING

Pearson Publishing, Nacogdoches, TX, approximately 20 hours spent for the year. (February 26, 2014 - Present).

Reviewed and helped develop digital offerings for Principles of Economics

TEACHING EXPERIENCE (Two-year)

Stephen F. Austin State University, Fall 2018
ECO 311 22, Managerial Economics
ECO 520 22, Managerial Economics

Stephen F. Austin State University, Spring 2018
ECO 339 4, Applied Statistics

Stephen F. Austin State University, Fall 2017
ECO 311 22, Managerial Economics
ECO 520 22, Managerial Economics

Stephen F. Austin State University, Spring 2017
ECO 339 500, Applied Statistics
ECO 475 1, Special Problems in Economics

PROFESSIONAL SERVICE OR VOLUNTEER WORK

Core Curriculum Assessment Committee, Member, approximately 50 hours spent for the year.
(September 1, 2017 - Present).

Activity Description

Management and coordination of campus-wide efforts to assess the core curriculum.
Management and coordination of campus-wide efforts to assess the core curriculum.

Distance Education Committee, Member, approximately 50 hours spent for the year. (September 1, 2017 - Present).

Activity Description

University Distance Education Committee
University Distance Education Committee

Faculty Advisor to Dream Builders, Student Organization Advisor, approximately 100 hours spent for the year. (April 2012 - Present).

Dean of Research and Graduate Studies Search Committee, Member, approximately 100 hours spent for the year. (September 13, 2017 - December 11, 2017).

Activity Description

Screen and select candidates for the position of the Dean of Research and Graduate Studies Search
Screen and select candidates for the position of the Dean of Research and Graduate Studies Search

Graduate Council, Member, approximately 50 hours spent for the year. (September 1, 2014 - August 31, 2017).

Activity Description

Reviewed curriculum changes and policies
see above

Foundation Award for Teaching Excellence Selection Committee, Reviewer, approximately 50 hours spent for the year. (October 15, 2016 - November 17, 2016).

Activity Description

To select the winner of the Foundation Award for Teaching Excellence.
Selected Dr. Kevin Langford as the recipient of the award following a detailed review of the applications and interviews.

Provost's Book Club, Member, approximately 50 hours spent for the year. (January 25, 2016 - May 1, 2016).

Activity Description

Read the book and provided comments during discussions
Groups explored ways to improve culture at SFA

National Conference for Undergraduate Research Committee, Reviewer, approximately 20 hours spent for the year. (January 29, 2016 - February 9, 2016).

Activity Description

Read and ranked 15 proposals; met with the rest of the committee to choose six winners.
see above.

Europe and Global Citizenship, Invited attendee, approximately 15 hours spent for the year. (November 1, 2015 - November 20, 2015).

Activity Description

Met with high school students. Helped organize and run the conference.
see above.

Europe in the Transatlantic Context, Guest Speaker, approximately 30 hours spent for the year. (November 1, 2015 - November 20, 2015).

Activity Description

Acted as a session chair and moderator. Met with high school students.
see above.

Meeting with Michael Bremmer, Invited to meet with a representative, approximately 2 hours spent for the year. (November 18, 2015).

Activity Description

see above.
see above.

National Conference for Undergraduate Research Committee, Reviewer, approximately 20 hours spent for the year. (February 2, 2015 - February 11, 2015).

Activity Description

Read and ranked 18 proposals; met with the rest of the committee to choose six winners.
see above.

Search Committee for Academic Advisors, Member, approximately 50 hours spent for the year. (November 8, 2017 - December 8, 2017).

Activity Description

Reviewed applications, interviewed candidates.
See above

Online Graduate Student Advising Tool, Director, approximately 40 hours spent for the year. (July 15, 2015 - October 15, 2015).

Activity Description

see above
see above

Graduate Council, Chairperson, approximately 100 hours spent for the year. (September 1, 2013 - September 1, 2015).

Activity Description

Committee reviews and approves graduate curriculum proposals, reviews graduate faculty membership; oversees assessment.
see above.

Presentation to the Pineywoods SHRM, Director, approximately 5 hours spent for the year. (September 18, 2014).

Activity Description

see above
see above

Presentation "State of the MBA Program", Director, approximately 2 hours spent for the year. (September 16, 2014).

Activity Description

see above

see above

Career Focus Conference Task Force, Member, approximately 20 hours spent for the year. (January 15, 2014 - May 31, 2014).

Activity Description

see above.

see above.

Recruitment and Marketing Committee, Member, approximately 20 hours spent for the year. (September 1, 2013 - May 31, 2014).

Activity Description

see above.

see above.

Graduate AOL Committee, Chairperson, approximately 50 hours spent for the year. (September 1, 2012 - May 31, 2014).

Activity Description

see above.

see above.

Showcase Saturday, Attendee, approximately 4 hours spent for the year. (August 21, 2008 - Present).

ECO 339 Coordinator, Coordinator, approximately 10 hours spent for the year. (September 1, 2007 - December 1, 2017).

Activity Description

Coordinate curriculum and textbooks for ECO 339.

Coordinate curriculum and textbooks for ECO 339.

Assessment instrument for ECO 339, Coordinator, approximately 25 hours spent for the year. (September 1, 2013 - May 15, 2014).

Activity Description

see above

The three assessment assignments were piloted in Spring 2014

Pearson Publishing Digital Advisory Board, Boston, MA. Reviewer, approximately 40 hours spent for the year, (March 1, 2014 - Present).

Activity Description

Reviewed and helped develop digital offerings for Principles of Economics

Produced digital learning tools

External Review of Research for tenure, Alexandria, Louisiana. Reviewer, approximately 15 hours spent for the year, (October 11, 2016 - October 31, 2016).

Activity Description

A candidate for tenure at LSU-Alexandria was required to have an external review of his research accomplishments. I was asked to provide an assessment of his research.

see above.

External Review of Research for promotion, Shreveport, Louisiana. Reviewer, approximately 15 hours spent for the year, (July 26, 2016 - August 5, 2016).

Activity Description

A candidate for promotion to the rank of Professor at LSU-Shreveport was required to have an external review of his research accomplishments. I was asked to provide an assessment of his research.

see above.

Studies in Higher Education, London, England. Reviewer, approximately 10 hours spent for the year, (July 31, 2015 - August 27, 2015).

Activity Description

Refereed a paper "An evidence-based evaluation of a learning and teaching strategy in economic classes"

see above

Studies in Higher Education, London, England. Reviewer, approximately 10 hours spent for the year, (July 30, 2014 - August 15, 2014).

Activity Description

Refereed a paper "Analyzing the instructor effect on students' academic performance in financial accounting"

see above

Habitat for Humanity of Nacogdoches, Nacogdoches, Texas. Board of Directors, approximately 100 hours spent for the year, (July 27, 2012 - July 31, 2014).

Activity Description

Served as Board member, elected to serve as Vice President and, subsequently, President

Provided decent affordable housing to those in need in the Nacogdoches area.