

George S. Paul

CURRICULUM VITAE
Five Year Data as of August 31, 2023
With Historical Education
And Professional Employment

PROFESSIONAL ADDRESS

Stephen F. Austin State University
BUSI - R.E. McGee Business 229U
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EDUCATION

MBA, 1992.

Institution: Middlebury Institute of International Studies
Specialization/Major: International Marketing & International Accounting & Finance

BA, 1985.

Institution: Baylor University
Specialization/Major: German Studies

PROFESSIONAL EMPLOYMENT

Executive Sales & Business Development

Decospan PLC, May 2021 - October 2022

Position Description:

Responsible for business development, sales and distribution partner acquisition and management

Corporate Trainer

NFE GmbH, 2009 - 2019

Position Description:

Contractor employed to train in Marketing & Sales, Effective Presentation, Communications, and Integration

Associate Professor & Lecturer

Salzburg University of Applied Sciences, 2006 - 2018

Position Description:

Teach classes in Business Intelligence, Effective Presentation, Leadership & Management, Business Planning & Controlling, Communications, Salesmanship, Intercultural Communication, and Business Ethics

Corporate Trainer

Ibis Acam GmbH, 2013 - 2017

Position Description:

Contractor employed to train in Marketing & Sales, Effective Presentation, Communications, and Integration

Corporate Trainer

Austrian Chamber of Commerce Adult Continuing Education, 2007 - 2017

Position Description:

Contractor employed to train in Marketing & Sales, Effective Presentation, Communications, and Integration

Area Manager

Orderman GmbH, 2006 - 2009

Position Description:

Working with Austrian HQ, planned and executed North American go-to-market strategy and marketing communications